

# Alcadon signs agreement with Deutsche Glasfaser, a leading German provider of FTTH, concerning delivery of products for the FTTH roll-out in Germany with an estimated value of EUR 20 mill per year.

Alcadon has through its German Subsidiary Alcadon GmbH signed a 3 + 1 year contract for delivery of fiber optic materials for the FTTH (Fiber-To-The-Home) build out with Deutsche Glasfaser. It includes deliveries to all contractors for the expansion the FTTH network. The deliveries will commence December 2021. The estimated value of the contract with Deutsche Glasfaser is Euro 20 mill per year.

Company group Deutsche Glasfaser

The Deutsche Glasfaser group of companies plans, builds and operates mainly provider-open direct fibre optic connections for private households and companies. It is committed to providing broadband to rural regions throughout Germany on a private sector basis. Using innovative planning and construction methods, Deutsche Glasfaser implements FTTH network connections quickly and cost-efficiently in close cooperation with local authorities - also within the framework of existing funding programs for nationwide broadband expansion. In 2020, the experienced fibre optic investors EQT and OMERS as owners founded the group of companies by merging the network providers inexo and Deutsche Glasfaser.

"It is with great pleasure that we can conclude that Alcadon's offering in the German market is considered to be competitive by one of the leading players in Germany. Alcadon has, through 6X International and Alcadon GmbH, in a short time managed to build up a significant presence and a very good reputation in Germany within FTTH. Alcadon Group is now making efforts to scale up its presence significantly in Germany in the coming years." Says Sonny Mirborn, CEO of Alcadon Group

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## **About Alcadon Group AB**

Alcadon conducts operations in Sweden, Norway, Denmark and Germany. Since its inception in 1988, Alcadon has established itself as a leading supplier of data and telecommunications products in the Nordics. Alcadon currently has offices in Stockholm, Malmö, Gothenburg and Örebro. The subsidiary Alcadon AS has offices in Oslo, Sandefjord, Hamar, Bergen and Mosjøen in Norway. In addition, Alcadon is represented in Denmark by its Danish subsidiary Alcadon ApS and in Germany by Alcadon GmbH. The company also has sales representatives in Finland.

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