

Alcadon enters into framework agreement with Emtelle, Europe's leading producer of ducts and optical fiber systems, to supply fiber-optic products to one of the major FTTH (Fiber-to-the-Home) operators in Germany.

The framework agreement covers a period of 18 months, with an estimated sales value of between MEUR 4 and 4.5 per year. Deliveries are expected to commence in the third quarter of 2021.

Alcadon has, through its German subsidiary Alcadon GmbH, entered into an agreement with Emtelle in Germany. The agreement concerns the supply of fiber-optic products and systems to all subcontractors of the customer within the framework of the ongoing FTTH rollout in the German market. Deliveries are expected to commence in July 2021.

Emtelle is one of the leading producers of ducts and fiberoptic materials in Europe, with manufacturing facilities in Scotland, Denmark and Germany.

The new partnership will strengthen the rollout plan of one of Germany's leading broadband provider to private households and businesses, aiming to extend its fiber-optic network to connect 6 million households by 2030.

"As part of the Alcadon Group since January 2021, 6X International has been able to build up a significant presence in the German market. The collaboration with Emtelle is an important step in significantly expanding our presence in Germany in the coming years. We look forward to continued success in the German market."

Susanne Stengade, CEO Alcadon GmbH

"We are looking forward to the collaboration with Emtelle where we together fully participate in Germany's broadband rollout. In a short time, Alcadon has established itself well in the German market within FTTx under the leadership of Susanne Stengade, our CEO of Alcadon GmbH. Today we can state that our efforts are yielding results and Alcadon Group is now implementing efforts to scale up presence significantly in Germany in the coming years."

Sonny Mirborn, CEO Alcadon Group

"Having Alcadon GmbH as a strong system partner for the supply of fiber-optic systems will improve and expand our existing cooperation with our rollout customer.

Alcadon's development in Sweden, Denmark and now Germany is impressive. We are looking forward to supporting the FTTH rollout in this project with our best-in-class partner and products throughout Germany."

Nils Stump, Director Sales, Emtelle GmbH

About Alcadon Group AB

Alcadon conducts operations in Sweden, Norway, Denmark and Germany. Since its inception in 1988, Alcadon has established itself as a leading supplier of data and telecommunications products in the Nordics. Alcadon AB currently has offices in Stockholm, Malmö, Gothenburg and Örebro. The subsidiary Alcadon AS has offices in Oslo, Sandefjord, Hamar, Bergen and Mosjoen in Norway. In addition, Alcadon is represented in Denmark by its Danish subsidiary 6X International and in Germany by Alcadon GmbH. The company also has sales representatives in Finland.

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About Emtelle Group

With over 40 years of experience in the telecommunications and power industry, Emtelle is a leading manufacturer and supplier of blown fibre cable, microduct and cable protection duct systems. As one of the world's largest manufacturer in this area and having assisted all the key player with reliable solutions, Emtelle can look back on unrivalled expertise and know-how. Emtelle serves customers in over 100 countries worldwide from 4 factories in Scotland, Denmark and Germany as well as from sales offices in Sweden, The Netherlands, Eastern Europe and Malaysia.

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